

najbliżej Ciebie

1Q-3Q 2026
Financial results

5th November 2026

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Our achievements in 1Q-3Q 2026

+256 new stores
(+245 in 1Q-3Q 2025)

+12.2% net sales area y-o-y
(+14.3% at the end of 3Q 2025 y-o-y)

+11.9% sales y-o-y
(+14.9% in 1Q-3Q 2025 y-o-y)

+1.4% LFL y-o-y
(+4.7% in 1Q-3Q 2025 y-o-y)

+4.3% EBITDA y-o-y
(+14.6% in 1Q-3Q 2025 y-o-y)

-0.5pp EBITDA margin change y-o-y
(0.0pp in 1Q-3Q 2025 y-o-y)

Source: Company information

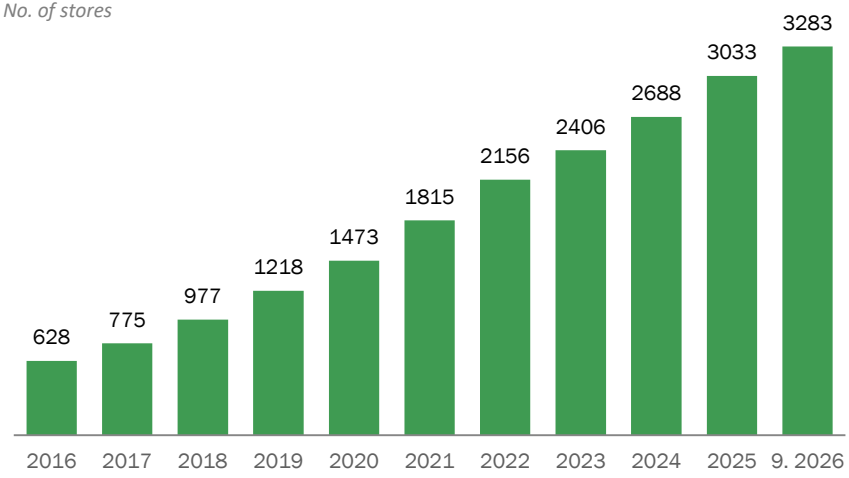
Network expansion – higher number of stores and geographic composition

Network expansion to date

Net sales area ('000 m²)

238 | 295 | 376 | 472 | 573 | 710 | 848 | 948 | 1 061 | 1 200 | 1 302

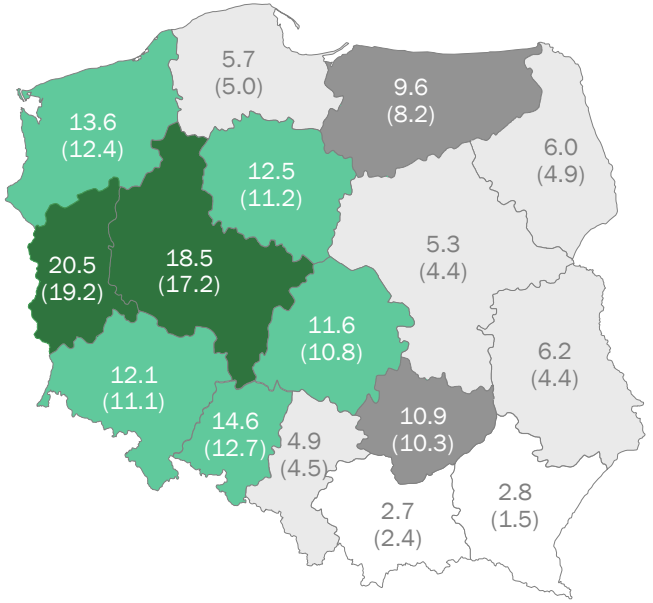
No. of stores



Source: Company information

Regional coverage

Stores per 100k inhabitants as of September 30, 2026 (in brackets as of September 30, 2025)



POLAND
8.8
(7.8)

Investments in renewable energy sources

Solar energy is powering Dino stores (recap of 1Q-3Q 2026)

3.189 Dino stores are equipped with their own photovoltaic installations (+333 in 1Q-3Q 2026)

131 MW total capacity of the PV panels

105 GWh of electricity generated by Dino from the sun in 1Q-3Q 2026 (vs. 92 GWh in 1Q-3Q 2025)



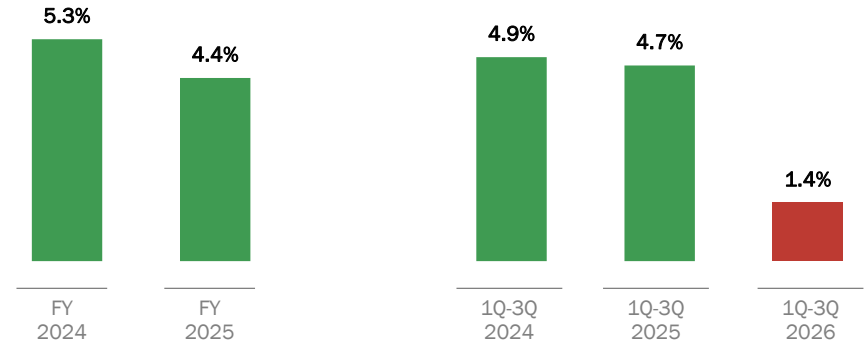
~58 thousand tons of CO_2 less in 1Q-3Q 2026[1]

1) calculated on the basis of the electricity emissions ratio in Poland for end users in 2024 as published by the National Center for Emissions Management (KOBiZE)

Growth of LFL sales

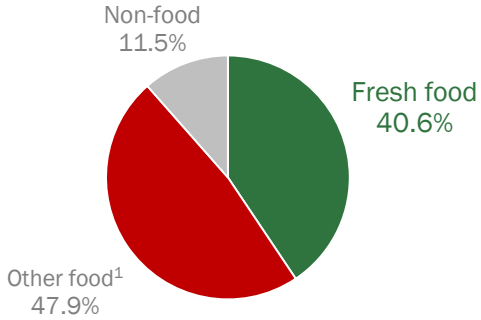
	FY 2024	FY 2025	1Q-3Q 2024	1Q-3Q 2025	1Q-3Q 2026
Inflation in Poland %	3.6	3.6	3.3	4,0	2.9
Food inflation in Poland %	3.3	4.7	2.8	5.3	0.8

Dino's LFL sales growth



Sales mix

Product split by revenue (1Q-3Q 2026)

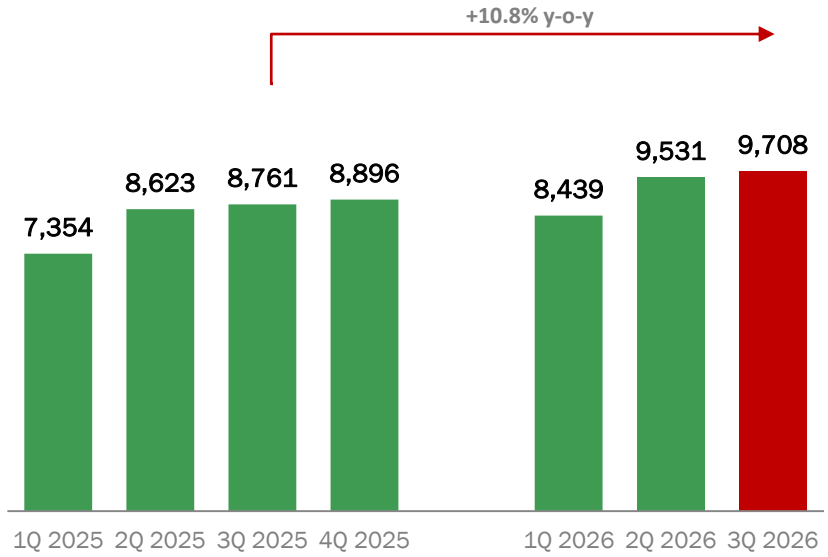


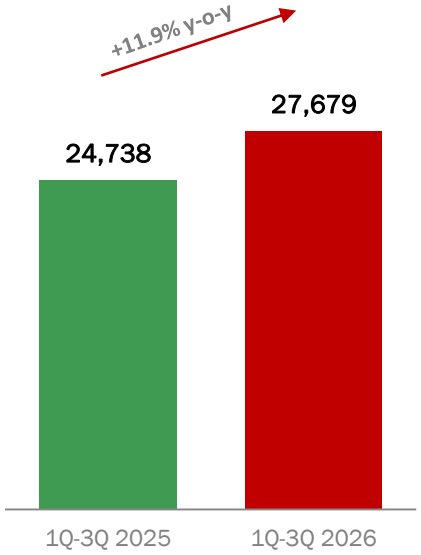
Source: Company information, Central Office of Statistics (GUS)

(1) inter alia children's food, breakfast products, ready to eat meals, beverages, candies, snacks, frozen goods, processed goods, oils, grain and bulk products, condiments and alcohol and cigarettes

High revenue growth

Revenues (PLNm)

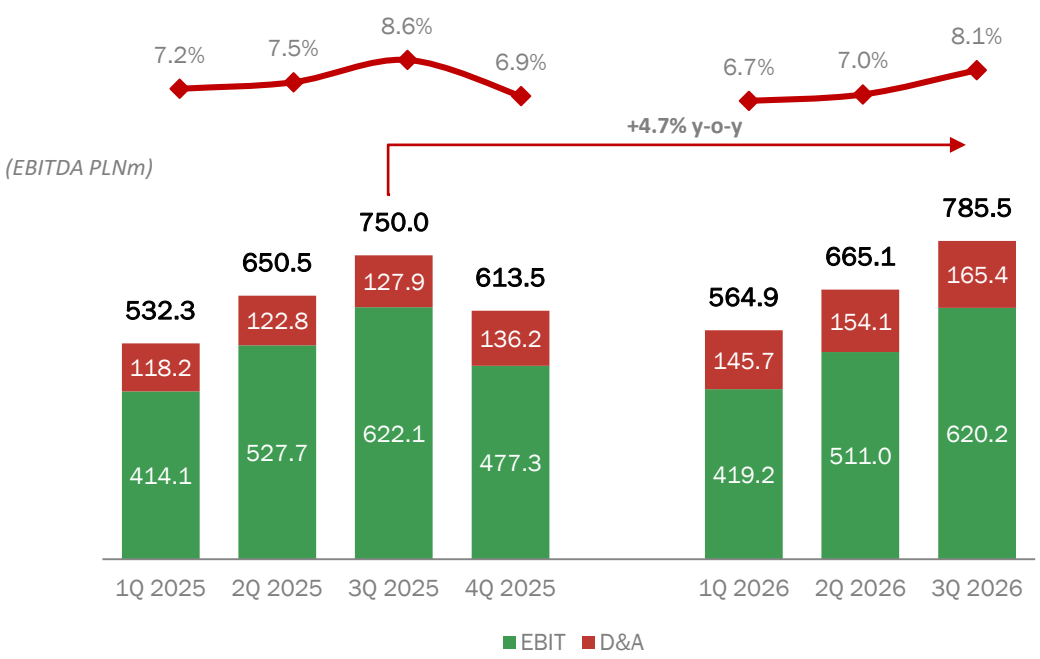


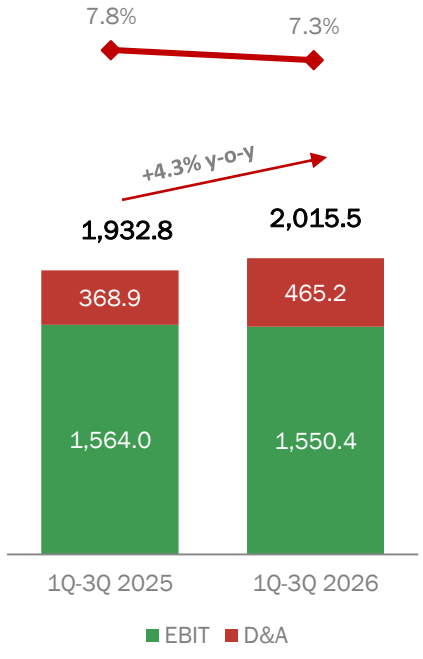


Source: *Company financial statements*

Consistent growth in EBITDA result

EBITDA margin

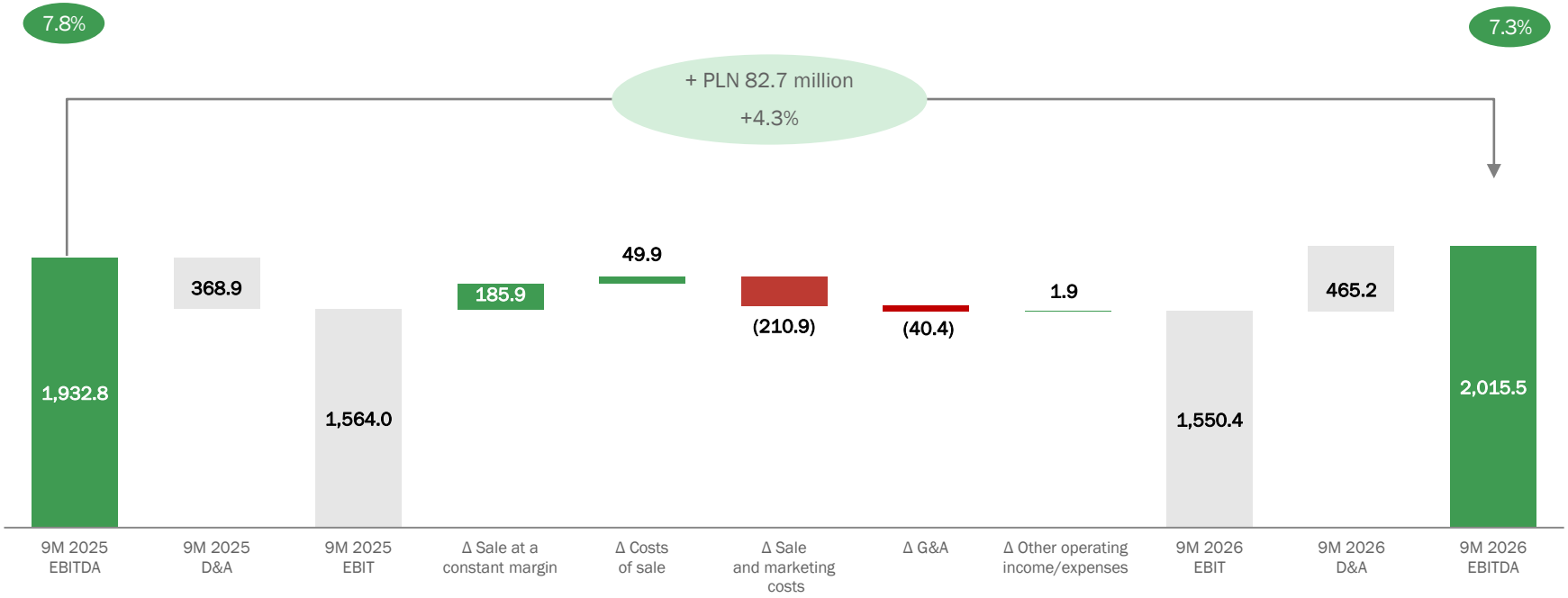




Source: *Company financial statements*

1Q-3Q 2026: EBITDA bridge

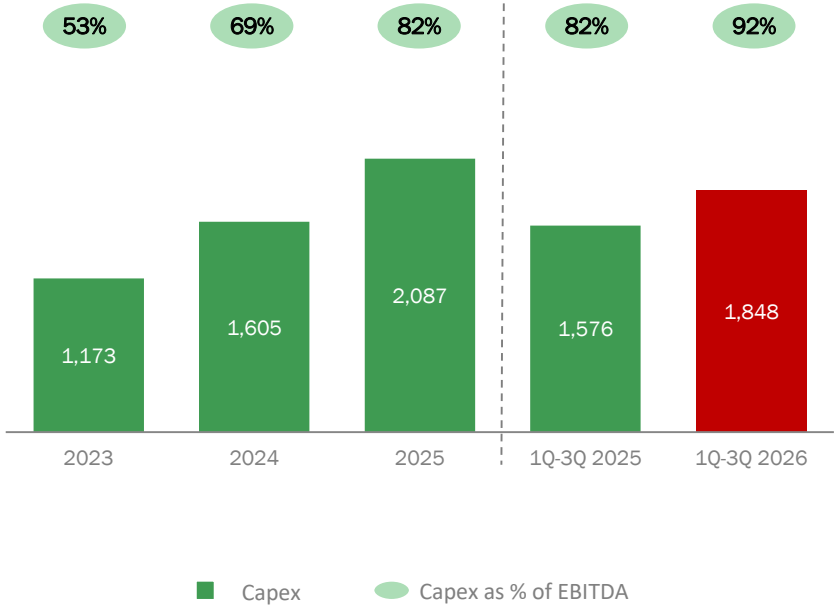
(PLNm)



Operating cash flow

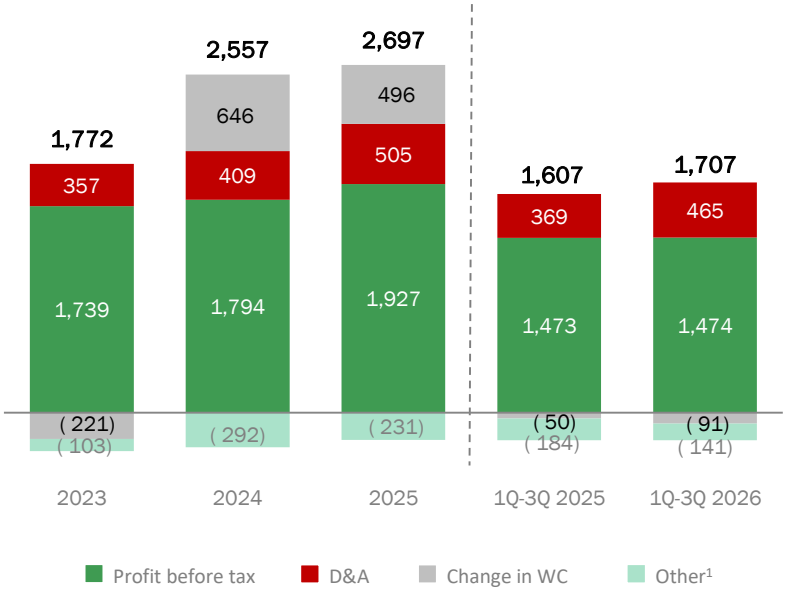
Capex[2]

(PLNm)



OCF structure

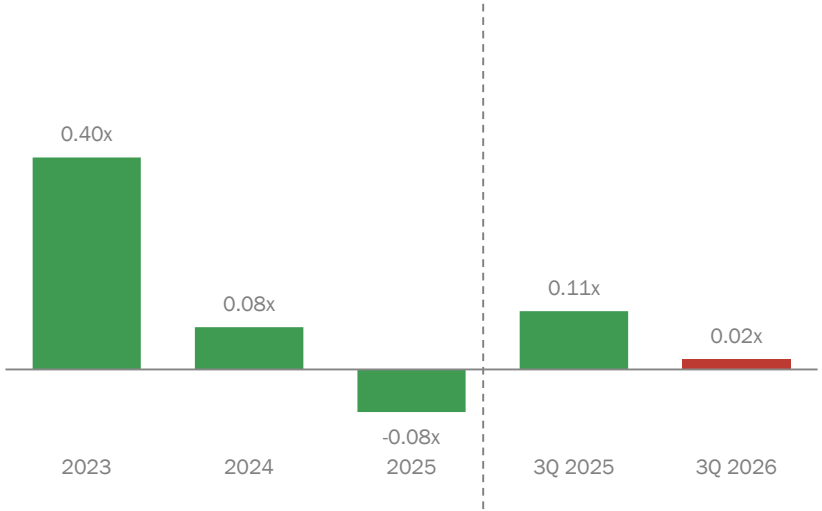
(PLNm)



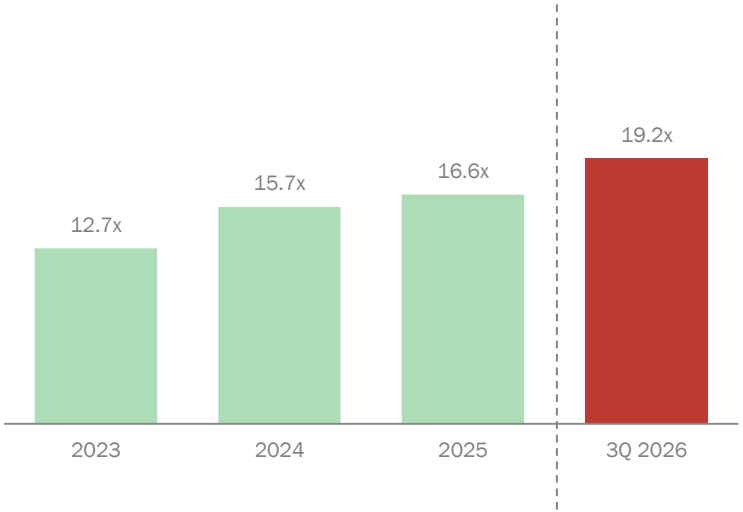
Source: Company financial statements
(1) Net interest expense, tax expense, change in accruals and provisions, investment activity gains and other adjustments
(2) Capex is presented as cash flow from the purchase of items of property, plant and equipment, intangible assets and subsidiaries

Balance sheet

Net debt / EBITDA(1)



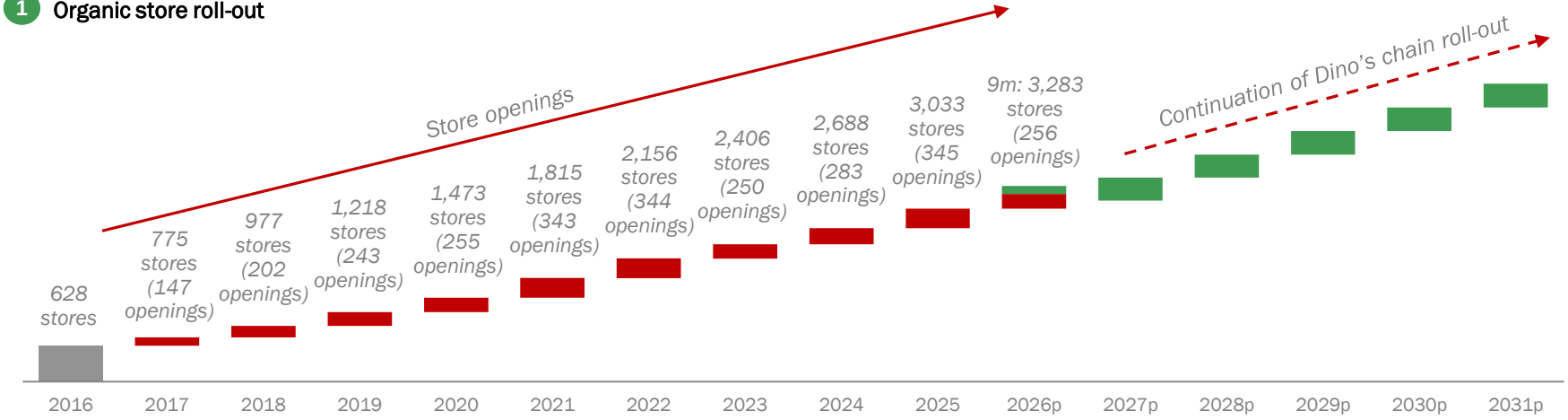
Interest coverage ratio(2)



Source: *Company financial statements*
(1) *Net debt to EBITDA defined as net debt divided by EBITDA for the last twelve months*
(2) *Interest coverage ratio defined as EBIT divided by financial expenses for the last twelve months*

Strategy update

1 Organic store roll-out



2 LFL sales growth

1.4%
LFL sales growth in 1Q-3Q 2026

3 Profitability

-0.5 pp
EBITDA margin change
in 1Q-3Q 2026 y-o-y

Source: Company information

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