



dino
najbliżej Ciebie

1H 2026
Financial results

20th August 2026

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Our achievements in 1H 2026



+148 stores
(+147 in 1H 2025)



+12.4% net sales area y-o-y
(+13.5% in 1H 2025 y-o-y)



+12.5% sales y-o-y
(+14.8% in 1H 2025 y-o-y)



+2.2% LFL y-o-y
(+4.8% in 1H 2025 y-o-y)



+4.0% EBITDA y-o-y
(+16.8% in 1H 2025 y-o-y)



-0.6 pp EBITDA margin y-o-y
(+0.1 pp in 1H 2025 y-o-y)

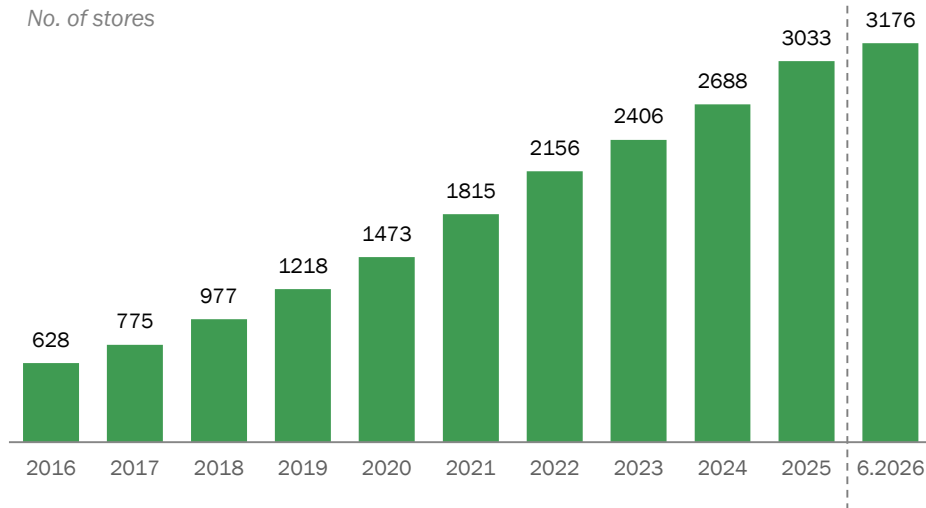
Network expansion – higher number of stores and geographic composition

Network expansion to date

Net sales area ("000 m²)

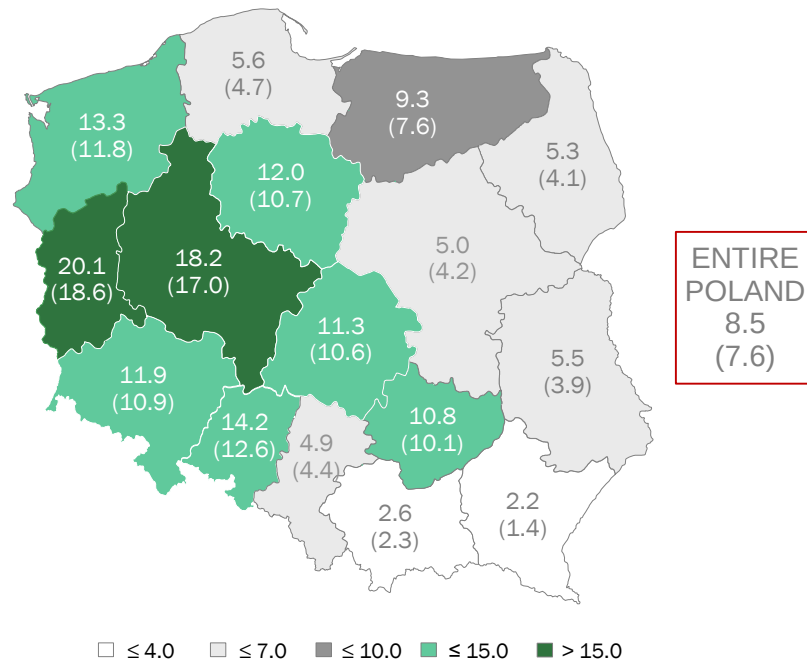


No. of stores



Regional coverage

Stores per 100k inhabitants as of June 30, 2026 (in brackets as of June 30, 2025)



Investments in renewable energy sources

Solar energy is powering Dino stores (recap of H1 2026)

3,048

Dino stores are equipped with their own photovoltaic installations (+192 in H1 2026)

126 MW

total capacity of the PV panels on Dino stores (+15.7% y-o-y)

63 GWh

of electricity generated by Dino from the sun in H1 2026 (vs. 56 GWh in H1 2025)

~35 thousand tons of CO₂ less in 1H 2026¹



1) calculated on the basis of the electricity emission factor in Poland for end users for 2024 published by KOBIZE

Growth of LFL sales

Inflation Rate
in Poland (%)

15.0

8.0

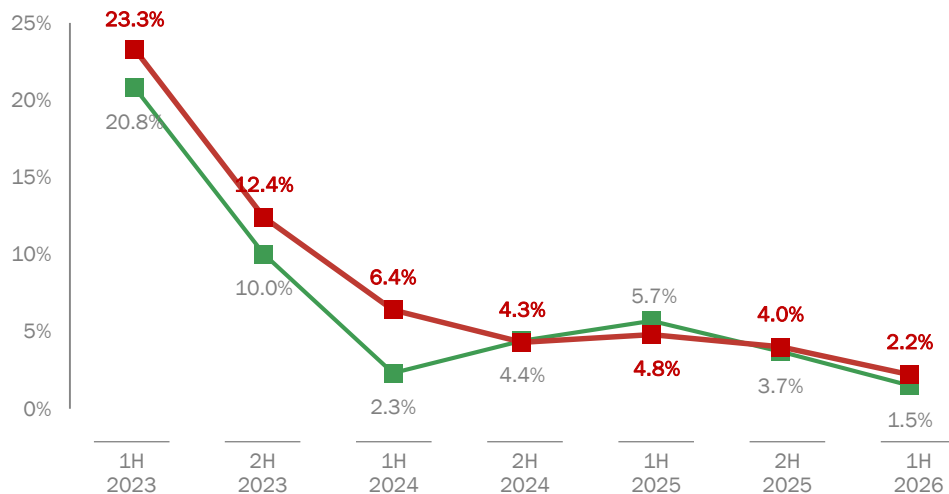
2.7

4.6

4.5

2.7

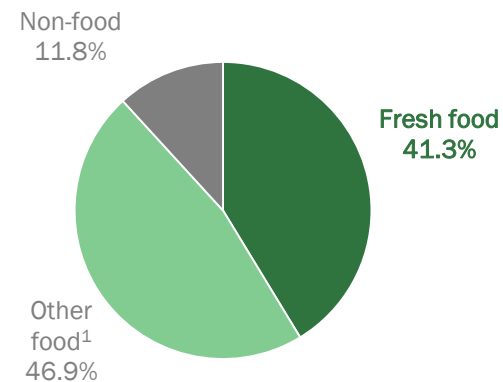
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■ Dino LFL ■ Food Inflation Rate in Poland

Sales mix

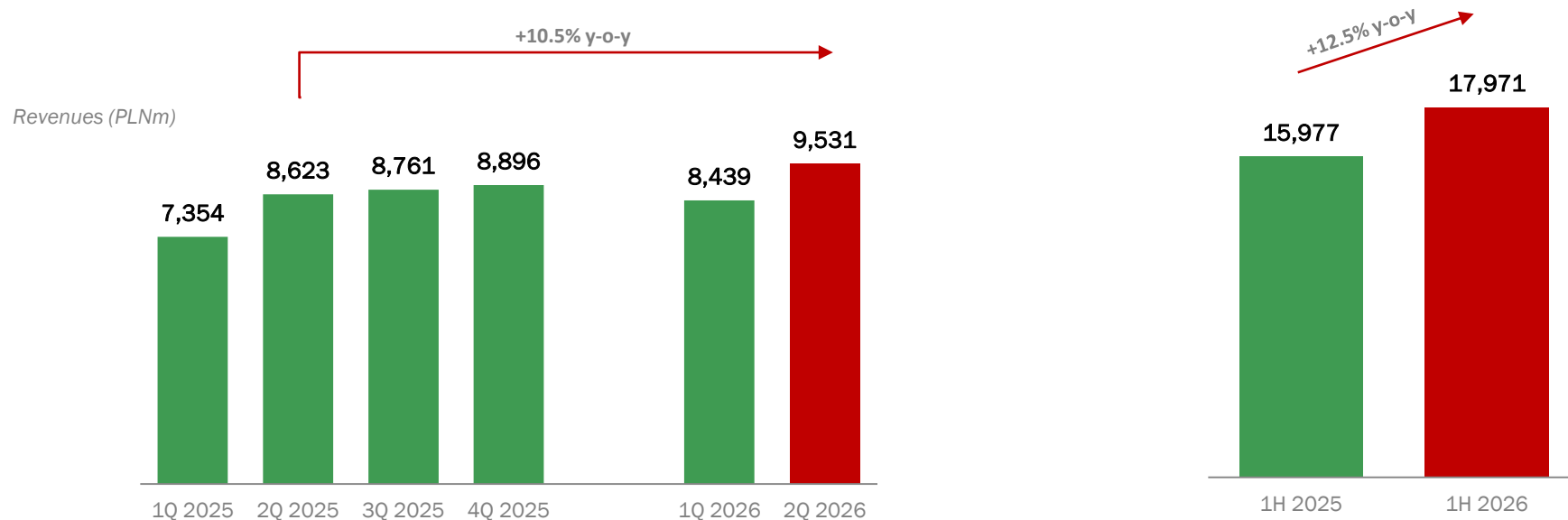
Product split by revenue (1H 2026)



Source: Company information, Statistics Poland (GUS)

1) inter alia children's food, breakfast products, ready to eat meals, beverages, candies, snacks, frozen goods, processed goods, oils, grain and bulk products, condiments and alcohol and cigarettes

Sales revenue

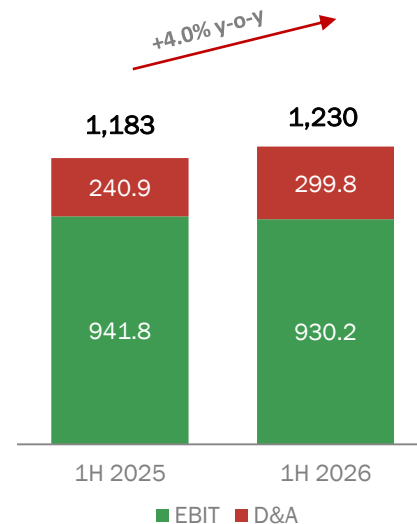
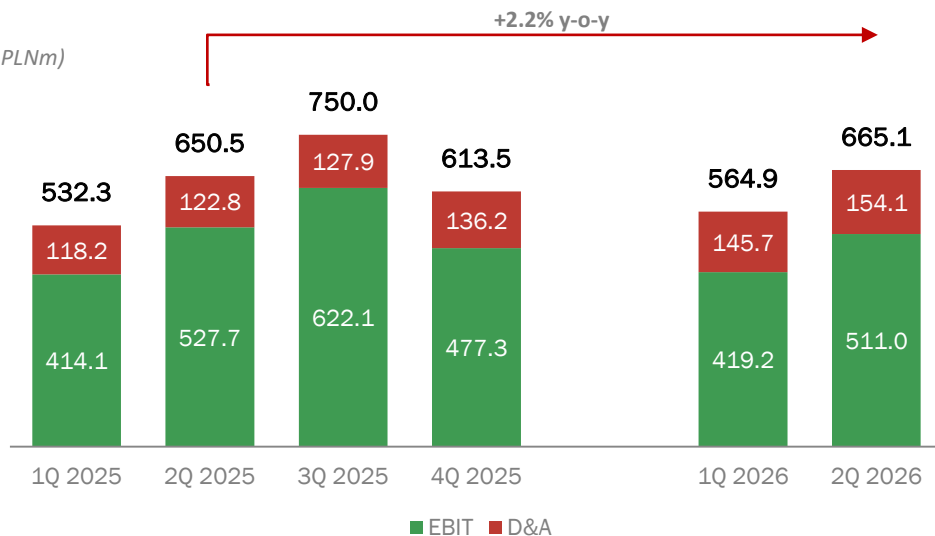


EBITDA result

EBITDA margin

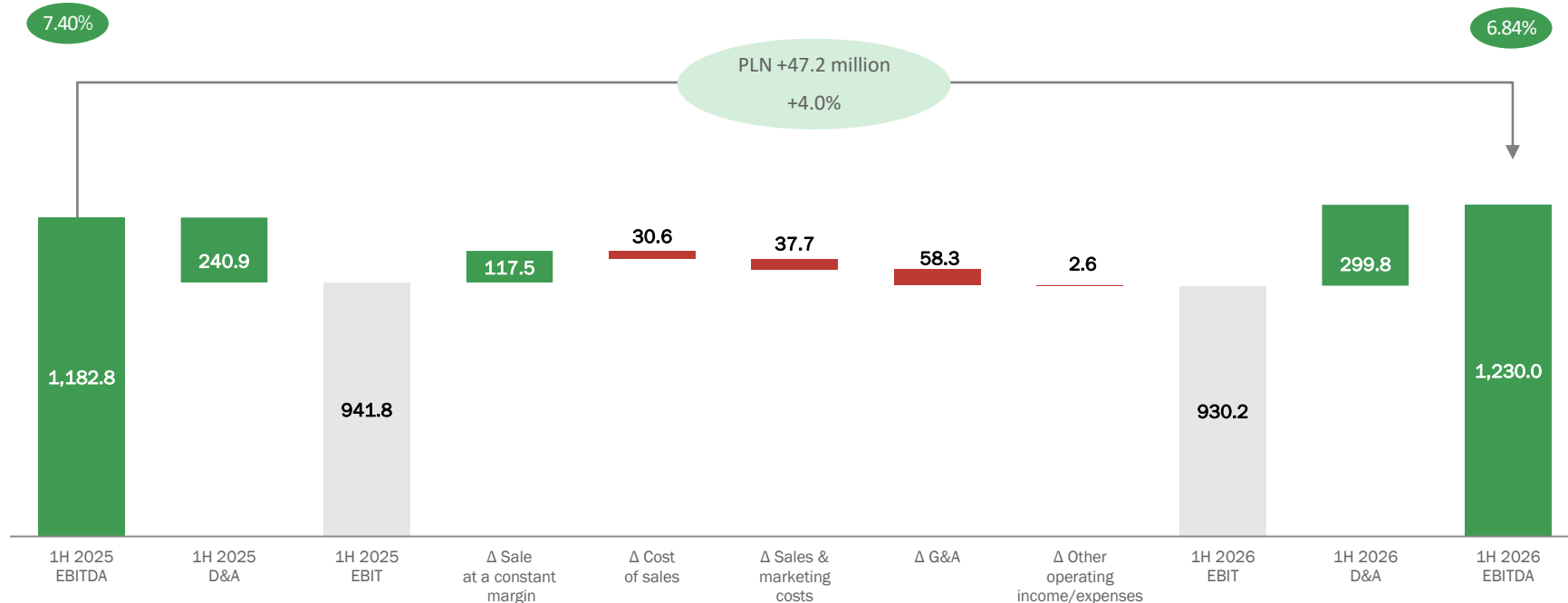


(EBITDA PLNm)

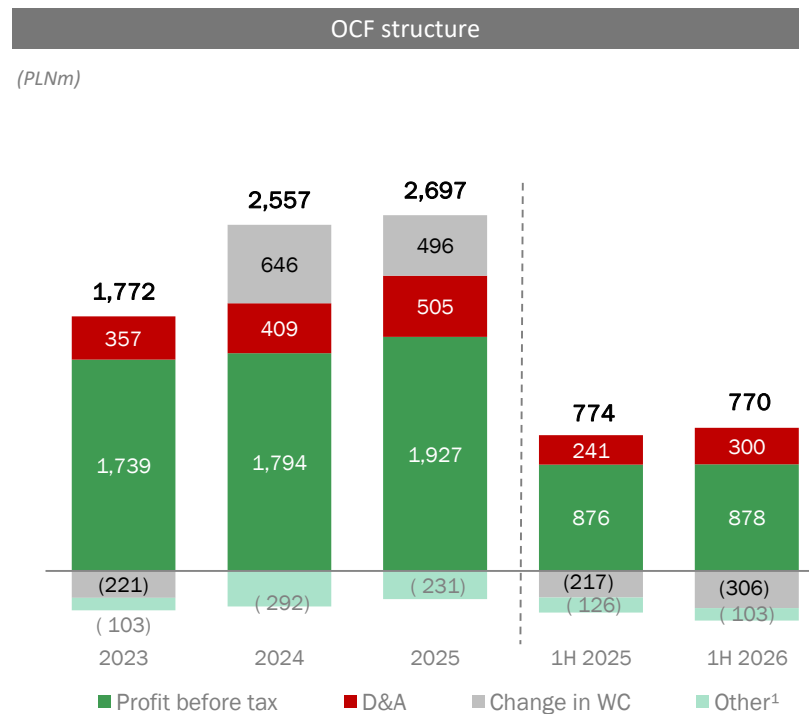
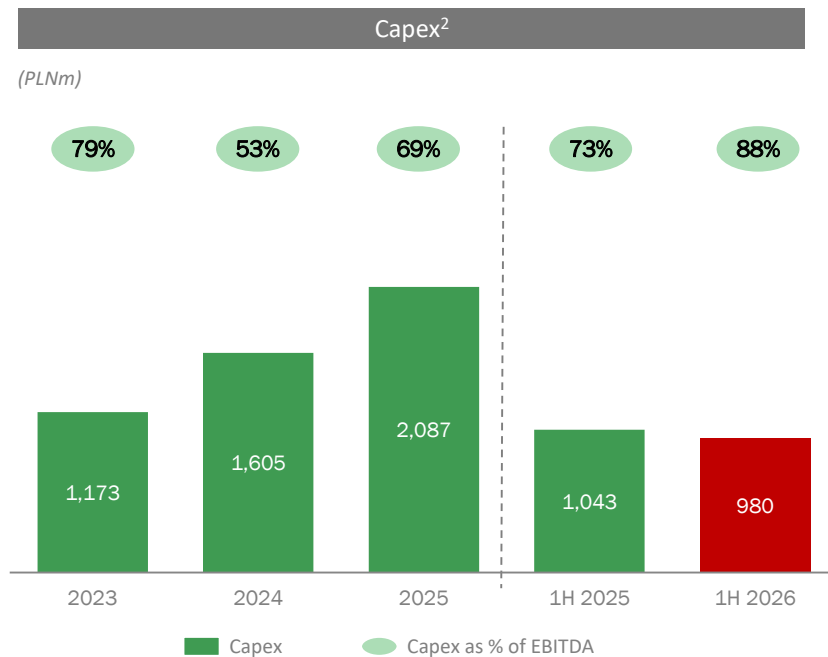


H1 2026: EBITDA bridge

(PLNm)



Operating cash flow



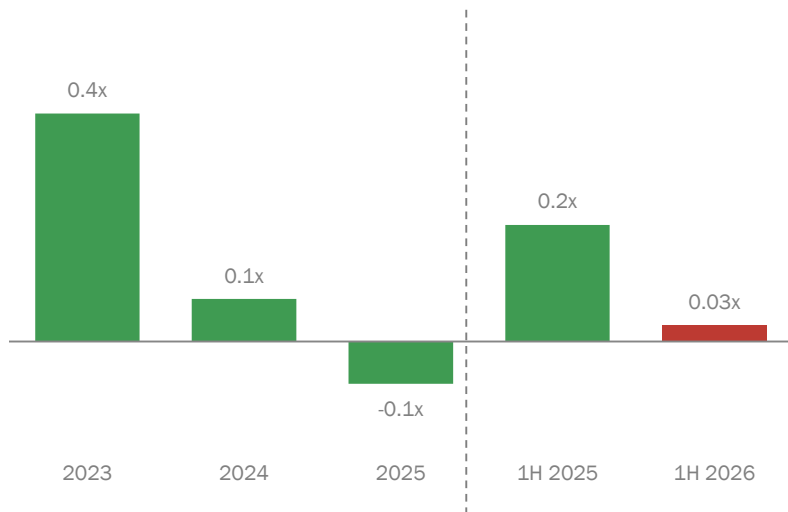
Source: Company financial statements

(1) net interest expense, tax expense, change in accruals and provisions, investment activity gains and other adjustments

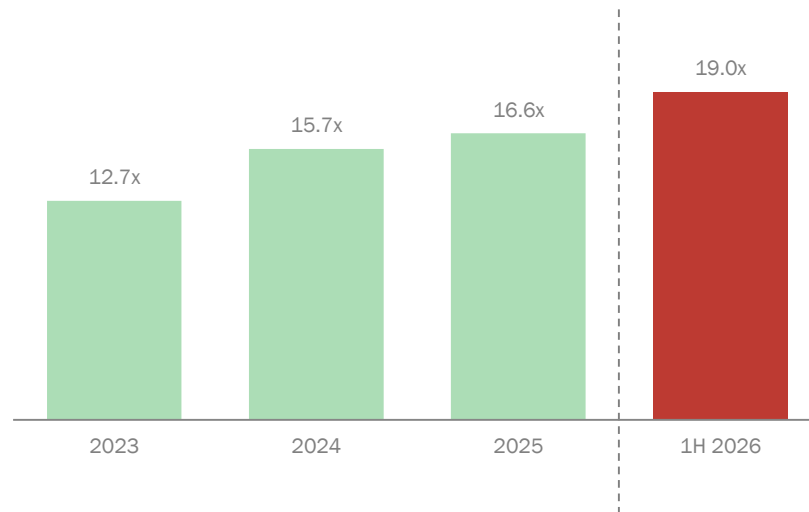
(2) Capex is presented as cash flow from the purchase of items of property, plant and equipment and intangible assets + expenditures to acquire subsidiaries (minus cash held by the acquired entities)

Balance sheet

Net debt / EBITDA⁽¹⁾



Interest coverage ratio⁽²⁾



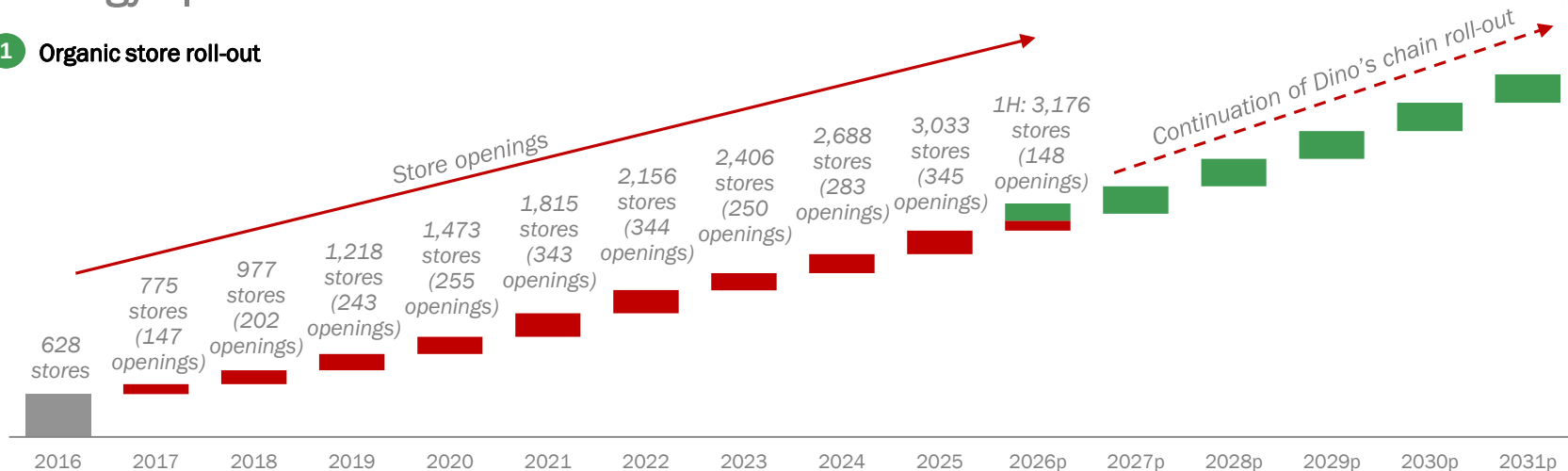
Source: Company financial statements

(1) net debt to EBITDA defined as net debt divided by EBITDA for the last twelve months

(2) interest coverage ratio defined as EBIT divided by financial expenses for the last twelve months

Strategy update

1 Organic store roll-out



2 LFL sales growth

2.2%
LFL sales growth in 1H 2026

3 Profitability

-0.6 pp
EBITDA margin change in 1H 2026 y-o-y

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